

# The Goldman Sachs *10,000 Small Businesses* Cincinnati State Schedule 2027

Goldman Sachs *10,000 Small Businesses* is an initiative to unlock the economic growth and job-creation potential of small businesses across the United States through greater access to business education, financial capital, and business support services. The *10,000 Small Businesses Cincinnati* curriculum focuses on developing skills that you can apply immediately to address the issues most critical to growing your business.

The program consists of 16 convenient learning sessions that include networking events, legal and financial clinics, and other business assistance activities. In addition to in-class sessions, scholars work one-on-one with business advisors outside of class.

Scholars accepted into the program must attend all class sessions, workshops, and clinics on the following dates:

MODULE/CLINIC	DATE	TIME
Orientation	Wed, Jan 20	8:00 am – 5:30 pm
Module 1: You & Your Business & Welcome Reception	Thu, Jan 21	8:00 am – 7:30 pm
Module 2: Growth & Opportunity	Wed, Jan 27	8:00 am – 5:30 pm
Financial Statements Workshop	Wed, Feb 3	8:00 am – 5:00 pm
Module 3: Money & Metrics	Wed, Feb 10	8:00 am – 5:30 pm
You are the Lender Clinic & Financial Forecasting	Wed, Feb 17	8:00 am – 3:00 pm
Module 4: You Are the Leader	Wed, Feb 24	8:00 am – 5:30 pm
Negotiations	Thu, Feb 25	1:00 pm – 4:30 pm
Module 5: It's the People	Wed, Mar 3	8:00 am – 5:30 pm
Module 6: Marketing & Selling	Wed, Mar 10	8:00 am – 5:30 pm
Digital Marketing Clinic & Pitch Perfect with BA's	Thu, March 11	8:00 am – 3:00 pm
Module 7: Operations & Processes	Wed, March 17	8:00 am – 5:30 pm
Legal Clinic	Wed, March 24	1:00 pm – 4:30 pm
Module 8: Being Bankable	Wed, March 31	8:00 am – 5:30 pm
Module 9 Day 1: Action for Growth	Wed, Apr 14	8:00 am – 5:30 pm
Module 9 Day 2: Action for Growth	Thu, Apr 15	8:00 am – 3:30 pm

In addition to the classroom experience, participants must also complete six to eight hours of out-of-class activities each week. These assignments are an integral part of the program, and are designed to help you improve your business while enabling you to fully develop your business growth plans. The additional time commitment outside of class will include:

- One-on-one advisory services to help you develop and implement your tailored plan for growth
- Networks and mentors to help you focus on your most critical business issues and increase business capacity
- Business support services such as technical assistance
- Time spent completing assignments in advance of each class & value to business owners
- An education program available at no cost for selected participants, and is designed for small business owners who have a business poised for growth
- A practical business entrepreneurship training program that examines business fundamentals through the lens of your actual business experiences
- Comprehensive one-on-one business advisory services to help you develop and implement a business growth plan
- Development of a personalized growth plan tailored to your business
- Access to technical assistance and coaching